

CLIENT	CANAM
INDUSTRY	STEEL MANUFACTURING
SOLUTION	SUPPLIER NETWORK / TCO REDUCTION

Canam Group is the largest fabricator of steel components in North America and specializes in designing construction solutions and fabricating customized products. Canam needed a partner to assist in their day-to-day tooling waste.

Get more information about our list of suppliers at [mscdirect.com/corporate/industrial-suppliers-line-card](https://mscdirect.com/corporate/industrial-suppliers-line-card)

## GO SEE

WHEN TOOLS WOULD BREAK, CANAM WOULD THROW THEM AWAY.



## GO DO

MSC'S SUPPLIER NETWORK HELPED CANAM



Improve Waste



Reduce Total Cost of Ownership

## GO SAVE

THIS RESULTED IN A

# 62%

Reduction of TCO  
(over two-year period)

## GO AGAIN

*"[MSC is] constantly here for us. Constantly asking for our needs all the time. When we ask for something, we never say I hope we're getting it... it's coming, they'll do anything to meet our needs to get the stuff here on time."*

**Joe Shillingburg**  
Bridge Superintendent  
Canam