



# MSC & Schneider Electric: A Powerful Partnership



## **Q:** Are you an authorized Schneider Electric/Square D Distributor?

A: Yes. MSC is an authorized distributor of Schneider Electric products that include the brands Square D, Schneider Electric and Telemecanique.

## **Q:** Do you have access to all Schneider Electric products?

A: MSC has over 50,000 available SKUs from Schneider Electric (under the Square D, Schneider Electric, and Telemecanique brands) – that represents almost all of their products in their database with few exceptions, such as residential or Homeline breakers, PLCs or products that need technical setup. MSC stocks more than 5,000 SKUs of the most requested items at our CFCs so they're available to ship today for next-day delivery.

## Q: What products do you stock?

**A:** We have over 75 categories coming from all three Schneider Electric divisions.

### **Q:** Can I get factory modifications or is MSC only selling what is on the website?

A: At this time we are only offering products that are considered standards, which equates to more than 50,000 SKUs.

## Q: Do you offer factory support like my local Square D distributor?

A: We can certainly have questions answered that you may have about the product. However, it does not mean a local Square D person will visit you on-site.

#### Q: Can you help manage tool cribs?

- A: Yes. Not only can we help you keep your operations up and running, but we can help you stay prepared by making sure your tool cribs and stock rooms are maintained with our VMI/CMI inventory management solutions. You can learn more about these solutions at <u>www.mscdirect.com/im</u>
- **Q:** I am doing a plant expansion and will need electrical distribution equipment such as Switchboards, Panelboards, High Voltage Switches and Large Transformers. Can you help?
- A: Please give us a chance to review your needs when you're ready. We list many of these items in our system and have access to non-stock items from Schneider Electric/Square D.

## Q: What does MSC offer that others don't?

A: As a leading North American distributor of metalworking and maintenance, repair and operations (MRO) products and services, we understand how critical it is to your business to have the right products at the right time. We help our customers drive greater productivity, profitability and growth with over 1 million product offerings, our inventory management and other supply chain solutions, and deep expertise from more than 70 years of working across industries. We welcome the chance to talk with you about how we can help you keep your facility running and manage your electrical needs to drive your business.